

MORTGAGE COMPANIES

Ranked by total amount of loans originated in 2004

Rank	Company Address Web site	Telephone Fax Toll-free number	Total dollar amount of loans originated in: 2004 2003 \$Millions % change (loss)	Total number of loans: 2004 2003	Number of registered brokers	Number of full-time employees	Number of offices: Local Companywide	Local executive(s) Title	Primary area of emphasis	Year established locally
1	Pacific Capital Mortgage 11452 El Camino Real, #100, San Diego 92130 www.pcmort.com	(858) 792-1600 (858) 523-2929	\$372.77 \$294.54 27	1,221 1,009	33	15	1 1	Jim Doan division president	Residential	na
2	Valley Vista Mortgage Corporation 5473 Kearny Villa Road, #250, San Diego 92123 www.valleyvistamortgage.com	(858) 300-3300 (858) 300-3320 (877) 867-5937	\$343.89 \$241 43	1,434 893	24	45	2 2	Jamie Hughes president	Residential	2000
3	Avalon Mortgage Corp. 6333 Greenwich Drive, #270, San Diego 92122	(858) 625-8500 (858) 554-0665	\$243.13 \$397.5 (39)	724 1,325	12	4	1 1	Joseph D. Cullin president	Residential	1997
4	Cal Coast Mortgage Corp. 1450 Frazee Road, #714, San Diego 92108 www.calcoastmortgage.com	(619) 725-2500 (619) 725-2664 (800) 821-2076	\$232.22 \$267.01 (13)	912 1,238	450	32	1 1	William D. Raft president, CFO	Residential	1976
5	Residential Wholesale Mortgage, Inc. 11234 El Camino Real, #100, San Diego 92130 www.residentialmortgage.net	(858) 794-2155 (858) 794-2160 (800) 865-6266	\$190.2 \$287.3 (34)	515 830	15	4	1 3	C. Bradley Livingston president	Residential	na
6	Coastal Cities Mortgage Inc. 12526 High Bluff Drive, #300, San Diego 92130	(858) 792-3640 (858) 792-5069 (800) 759-7600	\$138 \$198 (30)	288 391	7	2	1 1	Kolby Gibson president	Residential	na
7	Mortfacts Mortgage Center 320 Encinitas Blvd., Encinitas 92024 www.mortfacts.com	(760) 633-4144 (760) 633-4146 (800) 466-9854	\$131.57 \$247.45 (47)	423 1,056	4	7	1 1	David M. Jennings president, CEO, CFO	Residential	1990
8	California Mortgage Consultants 9191 Towne Centre Drive, #115, San Diego 92122 www.californiamortgageconsultants.com	(858) 452-0123 (858) 452-9200	\$100 \$78 28	230 186	10	5	1 2	Nancy K. Gardner CEO, owner/broker	Residential	1994
9	Casa Financial Services Inc. 8861 Fletcher Parkway, #205, La Mesa 91942 www.cfsloans.biz	(619) 544-8344 (619) 544-8355	\$89.62 \$49.14 82	397 237	1	33	1 1	Brett A. Mills CEO, president, broker	Residential	na
10	Metro Mortgage 1333 Camino Del Rio S., #300, San Diego 92108 www.metrobankers.com	(619) 688-0310 (619) 683-3486 (888) 488-5626	\$89.49 \$115.74 (25)	250 362	31	9	4 5	Paul A. Dugas president, CEO	Residential	1992
11	Unitrust Mortgage, Inc. 11230 Sorrento Valley Road, #215, San Diego 92121 www.unitrustmortgage.com	(858) 404-7300 (858) 404-7323 (800) 716-5626	\$59.43 \$107.07 (44)	176 356	7	6	1 1	Ilan Awerbuch vice president	na	1998
12	California Realty & Funding 3940 Hancock St., #113, San Diego 92110 www.calrealfun.com	(619) 326-8400 (619) 326-6402	\$42.46 \$21.29 99	158 111	1	7	1 1	Nathan Sims CEO, CFO	Residential	2001
13	Countywide Mortgage Inc. 941 E. Valley Parkway, #201, Escondido 92025	(760) 746-7386 (760) 746-7386 (800) 775-7334	\$1.3 \$1.81 (28)	455 834	14	18	3 3	Robert Behar president	na	1993